

Nashua High School South
Music Boosters Minutes
September 2, 2014

Attendance: Mary Kelley, Sue Dube, Barbara Burns, Pamela Dunhom, Deb Dufresne, Sylvie Stewart, Ann Peters, Andrea Reynolds, Gary DePaolo, Robin DePaolo, Tara Simard, Sharon Kilduff, Kathleen Carlson, Lori Vigeant, Donna Demanche, Carolyn Kasten, Bob Stepan, Joanne Lake, Marie MacGregor

The September meeting of the 2014-2015 school year was kicked off with snacks and conversation. The meeting was called to order at 6:37 pm by President Sharon Kilduff. The delay was due to the building not being unlocked.

Approval of August 2014 Booster Minutes: The August minutes were presented for approval. Donna Demanche made a motion to approve the August minutes and Pam Dunhom provided a second. All present were in favor of approving the minutes and there were no abstentions.

Reports of Officers and Committees:

- Director's Report--Mr. Courounis' and Mr. Boroskas—
 - Neither director was able to be attend. They sent their regrets and an update via email. A large shipment of guitars and new equipment for the piano/computer lab has arrived. Mr. Boroskas is taking on a new student teacher who also happens to be a NHSS graduate. Regarding the choral attire, they are still in flux with schedule/student numbers and will have an accurate count soon.
 - Those present wished to forward an inquiry about Tri M.
 - Discussion about the earlier meeting time was had.
- President's Report – Sharon Kilduff
 - Parents and members are reminded to fill out an info form and a volunteer form. It's not clear if the forms have been sent home with chorus students yet. Last year it was a grade for turning it in. Hopefully we will have some new chorus parents to add.
 - Thanks to Tara Simard for providing this evening's snacks. A sign up list with May and June remaining was passed around.

- Band Camp was a great success. It was a large endeavor and every little bit helps.
- Thursday, September 11 is open house. We will have a table on Main Street NHSS. We will sell shirts and maybe sign up a few new parents. As alumni Ann Peters and Joanne Lake are going to man the tables so other members can visit their students' teachers. Thanks to Ann and Joanne for their support!
- Treasurer's Report – Robin DePaolo & Donna Demanche
 - Reports were distributed. The July/August report included the Amazon intake which included \$190 in just one month. Great! Restaurant fundraiser includes \$25 from Texas Roadhouse and \$110 from Orange Leaf.
 - Band camp cost a total of \$1028.03. This includes returns of unused products. This represents \$11.05 per student for the whole week. \$1000 was budgeted so we are extremely close to our target.
 - Office supply expenses includes checks and mail box rental as well as Constant Contact.
 - The Apparel entry includes purple shirts for marching band and color guard.
 - Marching band expenses were slightly higher because some garment bags needed to be reordered.
 - Drill shirt orders will be submitted tomorrow.
 - Bob Stepan made a motion to approve the July/August 2014 Treasurer's Report as submitted Deb Dufresne provided a second. All present were in favor of approving the report and there were no abstentions.
- Vice President's (Fundraising) Report – Deb Dufresne
 - On September 8 the Yankee Candle fundraiser will begin.
 - We had two Orange Leaf fundraisers last month. We will get 20% of profits and Deb Dufresne is waiting for the total. A big thank you goes out to our local Orange Leaf for donating the frozen yogurt for pizza night. It was a huge help and we are grateful for their support. Those present discussed the possibility of an Orange Leaf fundraiser every month or every other month on early release days. Deb Dufresne will look into this.
 - XL charging cords for smart phones—The membership discussed this fundraising opportunity. In spite of several attempts, Deb Dufresne

hasn't heard from the company/rep that made the initial proposal. It might be that it's just not the best fit for us right now.

- Craft Fair is coming up in November.
- The Magazine Drive will occur in December. Students normally receive 40% of their sales for their student account.
- Those present were asked if there was an interest in Tagging for choral uniforms, possibly in May. A decision was not able to be made because Mr. Boroskas was not present. This discussion was tabled for a later date.
- Interest in a Calendar Raffle was discussed and many ideas were presented. We would need a minimum of 60 sold to break even. Two years ago on a non-trip year we lost \$800 on this fundraiser. This is a non-trip year. It was recommended we reexamine the payout. Suggestions such as basing prizes on the money taken in rather than a set amount. Those present also wondered whether students being able to use student account funds for All State and program related expenses would that increase participation.
- Those present discussed the need to ensure we adhere to the law and our status as a 501 c3 and ensure all money that comes in for the educational benefit of the students. All agreed this is important to keep in mind. We may need to form a committee to determine what students can use funds for, make a list, run it by the accountant and the directors to ensure we are within our legal bounds. There is nothing wrong with opening up the student accounts for other uses but we need to be careful. The less "grey " the better. Robin DePaolo made a motion and Deb Dufresne provided a second to the motion to form a committee to examine this issue more closely. All present were in favor of approving the report and there were no abstentions. Anyone interested in being the chair of the committee was encouraged to speak up.
- The Program Book mentioned by Mr. Boroskas was discussed. Deb Dufresne received the info request and is looking at the logistics. Ann Peters shared that the biggest obstacle in the past was printing cost. It can be very expensive. Carolyn Kasten also mentioned the production cost. Someone with a degree of professional know-how to convert the business cards into something that can be used by a

printer is crucial. It is also labor intensive. Past experience indicates we wouldn't get much camera-ready art and the bulk of what is submitted in these situations will need to be converted. North did the printing before but it is expensive and we need to print a lot. Spring concert attendance is approximately 1000. Santa Fund is 1,500. Once one more concert or maybe two are added in (Brandeis and Santa Fund) it comes to about 5,000 total. The more printed, the cheaper it gets but that could be only in the larger numbers (+5,000?). The hockey team did something similar last year and had to go to a family friend who did the printing out of the kindness of their hearts. Even with this support it was extremely expensive. The thought is good and the concept is great to pull from another source. Those who raised money for the band uniforms two years ago spoke of how hard it was to get businesses to donate. Someone suggested projecting the ads on to a screen at the concert like they do at the movie theater instead of printing program books. There would be no printing costs. We would need approval from the district to advertise in this manner. Those present agreed that pinning down costs would be the next step. Discussion about needing another committee was had but a final decision was not able to be made. Sharon Kilduff volunteered to revisit this with Mr. Boroskas to see if any of his past contact are still viable for a project like this and get a better feel for his vision.

- Secretary's/Membership Committee Report – Wendy Stough
 - No new information was available at the time.
- Stellos Concessions – Sharon Kilduff
 - An email requesting volunteers to work at the Stellos Concession stand has been sent out. We are in pretty good shape for the 12th. National Honors Society will contribute volunteers and they can sign up with us online. A sign-up sheet was passed around for others interested in helping out at this fundraiser.
- Choral Uniform Committee
 - This report was postponed until we can get more info from Mr. Boroskas.
- Craft Fair – Ann Peters
 - Forms were sent out a smidge later than last year but have been sent out to last year's vendors. The fair will be held Saturday November

22. This is the 10th annual Craft Fair for the Music Boosters! It will run from 9-2. The cost to vendors is \$45 for a table and \$5 extra if they want electricity. Vendors are solicited and returning vendors are given first dibs on their preferred table locations. This event is a big deal. 😊 Once the returning vendors' table assignments are set, the vendors on the waiting list (15 people or so?) are given the opportunity to sign up. We will need members to volunteer the day of the event as well as provide donations for the Penny Sale. The Penny Sale is a raffle that uses donations of new items. People buy their tickets and take it very seriously. It's fun and exciting. We need good donations because we have a good reputation for great Penny Sale items. Restaurant gift cards, soliciting businesses to donate gift certificates are always popular. Whatever you want, others probably do too. Many hands make light work so please plan to help at this event. Advertising will be on the Music Booster web page and can be shared electronically. The craft fair will also have its own Facebook page. Stay tuned. We will need lots of help. Alumni even come back. It's great! Don't miss out. On average we have a max of 50 vendors. Ann tries to keep it balanced as to the type of vendors. It's set up in the cafeteria and the Penny Sale is in the lobby. There is also a cookie sale. (Pay for a dozen and pick and choose which cookies you want.) This is our biggest fundraiser of the year.

- Coffee urn—We have a 40 cup coffee urn and we need something bigger for our fundraising events. Those present wondered if the previously approved amount would be enough. The board members will look into it and move forward for that. Andrea Reynolds will look into getting Dunkin's on board again this year for coffee and/or donuts. It's worth a try and they are always popular.
- Nashua Plays/Nashua Sings – Lori Vigeant
 - This is our/South's project this year. Nashua Plays is scheduled for April 7 and Nashua Sings scheduled for March 10. These dates have shifted a bit due to Broadway in Nashua, which is on April 4.
 - Sylvie Stewart shared that Young Americans will be happening this fall. Alum from North and South will be in it. It is scheduled to occur on October 26-28.
- Spirit Committee – Robin DePaolo & Barbara Burns

- Purple shirts have been ordered and extras were added. The original numbers were off and all the extras were needed by the director so we currently have no extras in our .
- The Fall spirit order will include purple shirts, stadium blankets, cinch bags, totes, baseball hats, wristbands, stocking hats and all will be sold at games. Online orders will include hoodies, sweatpants, stadium jackets and 2 kinds of hats. The online store will go live on September 8 and be open for 10 days. A flyer with pictures will go home. Delivery is within a couple of weeks. Personalization is free.
- Plain pajama pants will go out later and as a separate order form. We need a minimum number of orders for this one item.
- Magnetic panther paw will be sold by athletic boosters at the games so we will not be selling those.
- Restaurant Fundraisers – Andrea Reynolds
 - Andrea has been calling Uno's but getting no response. She asked for any suggestions on dealing with this. Past Restaurant Fundraisers suggested this happens occasionally with different restaurants and to just move on to another restaurant. Agave Grill is a new place Andrea is looking into. A new burger and shake place on DW Highway is also opening up. Andrea will ask for a donation for the Penny Sale for the Craft Fair at the same time she is setting up these fundraisers. Nice multitasking!
 - Texas Road House—We absolutely will do this fundraiser again this year. It is very popular. Prospective dates were discussed and Andrea will follow up with Texas Road House.
- Yearbook Committee – Donna Demanche & Sharon Kilduff
 - Band camp pictures are needed please. They can be submitted using the link on the webpage or let Sharon Kilduff know that you want the jump drive.
 - Robin again extended many thanks to all who pitched in for band camp week. Each and every donation was valued and the help and presence of so many parents and families was invaluable.

Unfinished Business:

- In August Macy's does a shopping pass day. Customers buy a pass to save a percentage. The cost of the shopping pass goes to the nonprofit

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that sold the pass. If Macy's holds this in December or maybe even next year, it would be a great fundraising idea for our group.

New Business:

- There has been some conversation about potential changes to student trips in coming years. The boosters are curious how this may or may not impact fundraising.

The next meeting will be October 7 @ 6:30 in the Career Center.

Motion to adjourn was made at 8:09 pm by Bob Stepan and second was provided by Donna Demanche.

Respectfully Submitted by,
Wendy Stough, Secretary
Nashua High School South Music Boosters